

# DO YOU HAVE CLIENTS WITH THE FOLLOWING CASH FLOW CHALLENGES?



Not getting paid by their customers fast enough

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Difficulty paying their bills because their customers don't pay on time

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No expertise in collections

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Big companies pushing their weight around and arbitrarily extending payment dates

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Getting squeezed between manufacturers and retailers

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Feel like banks are financing bigger companies

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Traditional bank lines are not meeting all their needs

## Supply Chain Financing–Credit lines to pay Suppliers

ExpoCredit's supply chain financing solution enables customers to purchase from companies that do not provide credit terms or provide insufficient credit terms.

**Supply Chain Financing is a valuable funding tool for:**

- Companies with seasonal sales,
- Companies with bank lines that are "maxed out",
- Companies able to negotiate prompt payment discounts with Suppliers.
- Company owners not willing to sign personal guarantees.

ExpoCredit's supply chain financing solution can complement existing bank lines of credit since no UCCs are filed.

This service is intended for companies with Strong balance sheet, reflecting \$20 million or more in annual sales, a steady income stream and solid net worth

## Invoice Factoring

ExpoCredit's accounts receivable (A/R) factoring solution isn't contingent on how much equity you have, financial ratios, or

contingent on how much equity you have, financial ratios, or your overall financial strength. The financing is based on the strength of your A/R.

**Expocredit Factoring is a valuable funding tool for:**

- Companies that are growing quickly,
- Companies with funds tied up in customer invoices,
- Companies with limited credit history,
- Companies with international Clients

Where a bank loan might be denied, A/R factoring could potentially advance you hundreds of thousands of dollars—in a very short time frame.

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OFFERS LINES  
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\$1.00 MILLION**

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1450 Brickell Avenue, Suite 2660  
Miami, FL 33131 · (305) 347-9222

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